

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 155144
ORIGIN EB-08

INFO OCT-01 ISO-00 /009 R

66011
DRAFTED BY:EB/OA/AVP:JMROBERTS
APPROVED BY:EB/OA/AVP:AJWHITE
-----127297 191912Z /47
R 191805Z JUN 78
FM SECSTATE WASHDC
INFO AMEMBASSY ROME 8067

LIMITED OFFICIAL USE STATE 155144

PASS RCAA

FOLLOWING REPEAT ATHENS 04990 ACTION SECSTATE INFO BRUSSELS BONN
LONDON MADRID PARIS JUNE 15

QUOTE LIMITED OFFICIAL USE ATHENS 4990

USEEC

E.O. 11652: N/A
TAGS: EAIR, GR
SUBJ: CONGRESSMAN VANIK'S INTEREST IN AIRBUS SALES

REF: (A) STATE 151169; (B) ATHENS 4799

1. AT PRESS CONFERENCE ON JUNE 13, COMMUNICATIONS MINISTER
ALEXANDROS PAPADONGONAS AND OLYMPC AIRWAYS PRESIDENT
NICHOLAS FARMAKIDIS CONFIRMED THE SIGNATURE ON JUNE 10 OF
A CONTRACT WITH AIRBUS INDUSTRIE FOR THE PURCHASE OF TWO
A-300 B4 AIRCRAFT. THEY PROVIDED FOLLOWING DETAILS ABOUT
THE DEAL:

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 155144

UNIT PRICE: \$28 MILLION

SUPPLIER FINANCING: NINETY PERCENT OF VALUE PAYABLE
IN TEN YEARS AT 8.6 PERCENT.
ALTERNATELY, OLYMPIC HAS OPTION
TO LEASE THE AIRCRAFT FOR
15 YEARS AND PAY 6.375 PERCENT INTEREST.

DELIVERY: JANUARY 1979, SO THAT AIRCRAFT
MAY BE PUT INTO SERVICE IN APRIL 1979.
OPTION: OLYMPIC MAY BUY ONE OR TWO
ADDITIONAL AIRBUS AIRCRAFT IN 1979.

2. ACCORDING TO INFORMATION OBTAINED FROM TRADE SOURCES,
THE UNIT PRICE OF THE AIRCRAFT, INCLUDING "BUYER'S
FURNISHED EQUIPMENT (BFE), IS \$29.1 MILLION; THE INTEREST
RATE OF SUPPLIER'S FINANCING IS 8.625 PERCENT; THE
AIRCRAFT WILL HAVE A 255-PASSENGER CONFIGURATION; AND
OLYMPIC HAS AN OPTION TO BUY THREE ADDITIONAL A-300 B4
AIRCRAFT. MOREOVER, IT IS GENERALLY REPORTED THAT
OLYMPIC ALSO HAS OFFERS FROM FINANCIAL SOURCES OTHER
THAN THE SUPPLIER AND THEREFORE IT FEELS THAT A DECISION
ON FINANCING IS NOT PRESSING.

3. THE A-300 B4 AIRCRAFT WILL BE UTILIZED IN EUROPEAN
(ATHENS-LONDON, ATHENS-PARIS) AND DOMESTIC (ATHENS-
THESSALONIKI, ATHENS-RHODES) HIGH-DENSITY ROUTES.
MILLS. UNQUOTE VANCE

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, COMMERCIAL AIRCRAFT
Control Number: n/a
Copy: SINGLE
Draft Date: 19 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE155144
Document Source: CORE
Document Unique ID: 00
Drafter: EB/OA/AVP:JMROBERTS
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780255-0707
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780644/aaaablsc.tel
Line Count: 82
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 68ee4086-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 STATE 151169, 78 ATHENS 4799
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2297687
Secure: OPEN
Status: NATIVE
Subject: CONGRESSMAN VANIK'S INTEREST IN AIRBUS SALES
TAGS: EAIR, GR
To: USEEC
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/68ee4086-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014